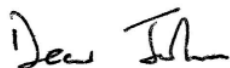


21 November 2011

Crawford Gillies

Mr John Swinney MSP
Cabinet Secretary for Finance, Employment
and Sustainable Growth
The Scottish Government
St Andrew's House
Regent Road
Edinburgh
EH1 3DG



Strategic Guidance for Scottish Enterprise: 2012-15

Thank you very much for your letter of 15 November. It certainly captures the essence of our discussion at the Board meeting and my letter of 31 October and, as you know, we will do all that we can to take forward the points you raise.

We intend to have a draft of our Business Plan for 2012-15 available for your consideration early in the New Year and I very much look forward to discussing that with you.

Yours sincerely



Crawford Gillies



INVESTOR IN PEOPLE



Awarded for excellence

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