Enterprise, Energy and Tourism Directorate
Innovation and Investment Grants Division

The Scottish Government

Regional Selective Assistance

Annual Summary

REGIONAL SELECTIVE ASSISTANCE
2007/08 ANNUAL SUMMARY

In 2007/08, businesses across a wide range of sectors accepted 164 offers of RSA totalling over £87.4 million. These offers relate to projects with planned capital expenditure of over £324.6 million and the expected creation or safeguarding of over 12,400 jobs.

There were 26 offers accepted of £1 million or more. The largest offer, £6 million was accepted by Morgan Stanley UK Ltd towards a project to expand its Glasgow operation. The project is expected to create 600 new jobs. Other large accepted offers include, £4.5 million offer to Bellshill based pharmaceutical company PPD Global Ltd and a £4.2 million offer to Barclays Bank towards an expansion at its Glasgow office.

SMEs accounted for 112 of the RSA offers and total grant in excess of £25.9 million. These offers involve planned investment of £104.2 million with the aim of creating or safeguarding over 3,000 jobs. 9 of these offers, totalling £1.3 million and aiming to create and safeguard over 200 jobs, were for the new "Tier 3" RSA grant aimed solely at SMEs. They were the first accepted offers of this type of grant since it was introduced on 1 January 2007.

The tables below compare this years figures against the previous 2 years.

Offers Accepted (Number)

	2007/08	**2006/07**	**2005/06**
Scottish Owned	102 (62%)	82 (61%)	101 (67%)
UK (Non Scottish) Owned	23 (14%)	16 (12%)	17 (11%)
Foreign owned	39 (24%)	36 (27%)	33 (22%)
Total	**164**	**134**	**151**

Offers Accepted (Amount)

	2007/08	**2006/07**	**2005/06**
Scottish Owned	£24.1m (28%)	£26.6m (29%)	£17.0m (29%)
UK (Non Scottish) Owned	£14.6m (17%)	£18.0m (19%)	£18.4m (31%)
Foreign owned	£48.7m (55%)	£47.8m (52%)	£24.0m (40%)
Total	**£87.4m**	**£92.4m**	**£59.4m**

Planned Capital Expenditure

	2007/08	**2006/07**	**2005/06**
Scottish Owned	£129.8m (40%)	£112.6m (27%)	£61.2m (25%)
UK (Non Scottish) Owned	£26.5m (8%)	£110.5m (27%)	£70.3m (29%)
Foreign owned	£168.3m (52%)	£193.8m (46%)	£114.2m (46%)
Total	**£324.6m**	**£416.9m**	**£245.7m**

Planned Jobs

	2007/08	**2006/07**	**2005/06**
Scottish Owned	2,820 (23%)	3,223 (35%)	2,678 (32%)
UK (Non Scottish) Owned	2,214 (18%)	1,784 (19%)	3,084 (37%)
Foreign owned	7,370 (59%)	4,239 (46%)	2,528 (31%)
Total	**12,404**	**9,236**	**8,290**

RSA Evaluation

An evaluation of RSA was published during the year, its aim was to assess the impact of the RSA scheme in Scotland over the period 2000-2004 and to report on the operation of the scheme, including its cost effectiveness.

Over the period, around £126m of RSA funding was committed to supporting 360 businesses invest in projects that would create and safeguarded employment in the Assisted Areas of Scotland. RSA was awarded to both Scottish and foreign owned businesses, with a significant number of awards (17%) made in support of new start-ups.

Results from the evaluation are very positive. It determined that the Scheme had met its objectives in terms of job creation and growth, by supporting investment projects in Scotland that would not otherwise have taken place, or proceeded on the scale or timescale originally planned.

Survey respondents reported that the RSA Scheme is delivering a range of real benefits for their businesses; increasing productivity and sales growth, improving efficiency, and supporting innovation and the introduction of new products and processes.

The evaluation concluded that RSA is a cost-effective means of supporting businesses in the Assisted Areas achieve real benefits and enhances the competitiveness of wider Scottish economy. This is key to our Purpose of bringing sustainable economic growth to all parts of Scotland.

Full details of the evaluation can be found in the “News Section” on our website at www.scottishbusinessgrants.gov.uk.

Full list of companies who accepted an RSA offer in 2007/08			
Quarter 1			
Allflex Europe (UK) Ltd	Allied Vehicles Ltd	Amer Sports UK Ltd	Anson Medical Ltd
Aquapac Ltd	Ardagh Glass Ltd	Asprea Ltd	Aulds Bakeries Ltd
Braehead Foods Ltd	BSW Sawmills Ltd	Chivas Brothers Ltd	Clark Stephen Ltd
Cognia (EU) Ltd	Consensus Systems Ltd	DPI Print Ltd	D&G Precision Engineering Ltd
DB Apparel UK Ltd	Dell Corporation Ltd	DST (Scotland) Ltd	Dundee Cell Products Ltd
Exterity Ltd	First Data Corporation	Garvel Clyde Ltd	Granite Properties (Scotland) Ltd
H.I.E. Ltd	H. Morris & Co Ltd	Haemonetics (UK) Ltd	Institute of Occupational Medicine
Jahan Cashmere Ltd	John Watson & Co Ltd	Lamond & Murray Ltd	Martec Engineering Group Ltd
McGeoch Marine Ltd	McLaren Packaging Ltd	McPhee Bros (Blantyre) Ltd	Morgan Stanley UK Ltd
New Circuit Engineering Ltd	Ocean Power Delivery Ltd	Origin Outsourcing Solutions Ltd	Palimpsest Book Production Co Ltd
Philips Electronics UK Ltd	Plurion Ltd	PPD Global Ltd	Print Cloths Ltd
Promat Glasgow Ltd	Proper Games Ltd	Quintiles Ltd	Rohr Aero Services Ltd
Scalar Technologies Ltd	Scobie & McIntosh (Catering Equipment) Ltd	Scotia Packaging Ltd	Smith & McLaurin Ltd
Solus Technologies Ltd	Stepper Technology Ltd	Stewart of Edinburgh Ltd	Sun Microsystems Scotland Ltd
Tayprint Ltd	The Natural Power Consultants Ltd	TRAC International Ltd	Trader Media Group Ltd
TS3 Services Ltd	Virgin Media Ltd	Walker Precision Engineering Ltd	
Quarter 2			
AAI (Great Britain) Ltd	ACS Clothing Ltd	Artem Ltd	Aptuit (Edinburgh) Ltd
Automation Manufacturing Systems Ltd	Barclays Bank plc	Barony Universal Products Ltd	Billy Bowie Special Projects Ltd
BioOutsource Ltd	Ceridian Holdings UK Ltd	Clan Concept Ltd	Clydeview Investments Ltd
Computer Repair Centre Ltd	Corporate Modelling Ltd	ECG Facilities Services Ltd	Edgar Allan Ltd
Elimpus Ltd	Entelos Inc	eoLogic Ltd	EPS & AEC (UK North) Ltd
FDR Ltd	Field Group plc	Food Partners Ltd	Graham Technology plc
GSE Systems Inc	Gulf Coast Seal (UK) Ltd	Homeloan Management Ltd	Houston Co-pack Ltd

Hunter & Clark Ltd	Infratil Airport Europe Ltd	Itasco Precision Ltd	James Scott & Sons (Kitchen Equipment) Ltd
KCRS UK Ltd	Kerr's Bakery Ltd	MacFarlane Labels Ltd	Montgomery Litho Ltd
Mortgages plc	Mpower Data Ltd	NCR UK Group Ltd	Pack-2-Solutions Ltd
Paterson Arran Ltd	Patients Direct Ltd	Patisserie Uk Ltd	Pointshift Ltd
Protronix Ltd	R-Biopharm Rhone Ltd	Shell Shared Service Centre – Glasgow Ltd	STEPP Design Ltd
TES Electronic Solutions Ltd	The Greenware PLA Co Ltd	The Personal Loan Express Ltd	Total Repair Solutions Ltd
Town & Country Refrigeration Ltd	Venture Oilfield Services Ltd	Visimetrics (UK) Ltd	
Quarter 3			
Allanwest Wallacetown Ltd	Caledonian Computer Solutions Ltd	Cashmaster International Ltd	ClinTec International Ltd
D3 Technologies Ltd	Glen Foundry plc	Goodwood Timber Homes Ltd	IRT Surveys Ltd
McTavish Ramsay & Co Ltd	Modern Timber Systems Ltd	Moody International Ltd	Mr Michael Macmillan T/A Macmillan Media
Plexus Corp (UK) Ltd	Precision Tooling Services Ltd	Prestige Fabrications Ltd	Proven Energy Ltd
Quality Precision Electronics Ltd	SCS Electrical Ltd	Slingsby Advanced Composites Ltd	Tayside Aviation Ltd
X-Met Fabrication & Finishing Ltd	ZTEC Engineering Ltd		
Quarter 4			
Aarcweld (Scotland) Ltd	Air Control Environmental Products Ltd	Aitken Electrics Ltd	Annandale Distillery Company Ltd
Axyz Marine Ltd	CIGNA European Services (UK) Ltd	Duncan's of Deeside	EnviroCentre Ltd
Highland Game Ltd	J. Buchan & Sons Ltd	Kshocolat Ltd	Lazy Day Foods Ltd
Linear Projects Ltd	Market Vendor Jobs Ltd	MGB Signalling Ltd	Newton Fabrications Ltd
P S Auto Grinding Ltd	P.W. HallLtd	PrismTech Holdings Ltd	RF Global Solutions Ltd
Rolls-Royce plc	Spirit Aerosystems (Europe) Ltd	Terasaki Electric (Europe) Ltd	Trisent Communications Ltd