Enterprise, Energy and Tourism Directorate
Innovation and Investment Grants Division

The Scottish Government

Regional Selective Assistance

Grant offers accepted April – June 2008

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Regional Selective Assistance
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Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes "Tier 3" assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's SME Block Exemption rules.

The attached table details the RSA offers accepted in the 3 months to end June 2008. In this period 25 businesses in Scotland accepted RSA grant offers totalling over £13.5 million. These offers relate to projects with planned investment of over £57 million, aimed at the planned creation and safeguarding of almost 2,000 jobs. Tier 3 accepted offers are marked with an *.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and **not** the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

For more information on RSA go to www.scottishbusinessgrants.gov.uk, or contact:

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July 2008

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Company Name	Location	Project Activity	New Jobs	Safeguarded Jobs	Grant Offered
1Call Direct Ltd	Glasgow	Outbound telemarketing services	17	0	£35,000
Bray Controls (UK) Ltd	Inchinnan, Renfrewshire	Assembly, testing and distribution of industrial valves, electronic and pneumatic actuators	12	11	£100,000
CIGNA European Services (UK) Ltd	Greenock, Renfrewshire	Provision of administrative support to Group companies	33	0	£220,000
DataPA Ltd	Dunfermline, Fife	Software consultancy and supply	12	0	£150,000
Dynamic EMS Ltd	Dalgety Bay, Fife	Printed circuit board assemblies and manufacture of telemetry products	13	12	£85,000
Ecopet Extrusion Ltd	East Kilbride, Lanarkshire	Extrusion of film from recycled PET (plastic waste)	31	0	£400,000
European Circuits Ltd	Clydebank, Dunbartonshire	Manufacture and assembly of printed circuit boards	15	0	£100,000
Farmpharm Ltd	Tranent, Edinburgh and Lothian	Internet sale of pharmaceutical drugs for veterinary purposes	13	0	£100,000*
Glasgow Spirits Scotland Ltd	Hillington, Renfrewshire	Glass, inspection, spirit security and bonded storage and distribution	10	0	£100,000
Glencairn Crystal Studio Ltd	East Kilbride, Lanarkshire	Specialist supply and decoration of crystal and glass products	5	0	£50,000
GRP Facilities Management Ltd	Paisley, Renfrewshire	Manufacture of glass reinforced products	14	0	£130,000
GSI Corporation Ltd	Dalgety Bay, Fife	Manufacture of ducting	57	0	£650,000
IBM United Kingdom Ltd	Greenock, Renfrewshire	Provision of IT services and products	0	613	£1,350,000
Kits Direct Ltd	East Kilbride, Lanarkshire	The manufacture of bespoke timber-framed kitchen, bathroom and home office units	10	5	£100,000

* Tier 3 Offers

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Company Name	Location	Project Activity	New Jobs	Safeguarded Jobs	Grant Offered
Konecranes (UK) Ltd	East Kilbride, Lanarkshire	Design and manufacture of electric overhead travelling cranes	20	0	£110,000
Metaforic Ltd	Glasgow	Development and sale of IT security software	21	0	£200,000
Mountwest Services Ltd	Montrose, Tayside	Manufacture of down hole directional drilling equipment	26	8	£421,000*
Record UK Ltd	Wishaw, Lanarkshire	Design, manufacture and installation of automatic and specialist doors.	6	0	£30,000
Serco Ltd	Glasgow	Software, technology and business process outsourcing	650	0	£5,100,000
Sword Business Technology Solutions Ltd	Glasgow	Development of computer systems and software	100	0	£1,100,000
The Mentholatum Co Ltd	East Kilbride, Lanarkshire	Manufacture of healthcare products	25	43	£1,000,000
TLA Holdings Ltd	Kirkcaldy, Fife	Manufacture of timber frames	16	12	£240,000
Unicorn Graphics Ltd	Glasgow	Printing of labels for the drinks industry	22	89	£1,500,000
West of Scotland Engineering, Motor and Welding Co Ltd	Glasgow	Design, manufacture and refurbishment of hydraulic machinery	5	0	£70,000
WGM (Engineering) Ltd	Glasgow	Sale and repair of engineering pumps and seals	25	0	£180,000

* Tier 3 Offers

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