

REGIONAL SELECTIVE ASSISTANCE

2010/11 Annual Summary

Supporting a globally competitive Scotland



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In 2010/11 businesses across a wide range of sectors accepted 114 offers of RSA totalling over £52.1 million. These offers relate to projects with planned capital expenditure of over £234 million and the expected creation or safeguarding of 7,160 jobs.

There were 11 offers accepted of £1 million or more. The largest offer, £7 million, was accepted by HP Enterprise Services UK Ltd towards a project to set up a major IT Service Hub delivering applications and providing development, maintenance and support services. The project is expected to create 721 new jobs in Erskine, Renfrewshire. Other large accepted offers included a £6.6 million offer to Barclays Bank Plc for a project to establish a support centre in Glasgow for its investment banking and wealth management divisions, which could result in the creation of 600 new jobs.

SMEs accounted for 77 (67.5%) of the accepted RSA offers with total grant in excess of £14.8 million. These projects involve planned investment of over £61.3 million with the aim of creating or safeguarding nearly 1,500 jobs. 20 of these offers, totalling £5 million and aiming to create and safeguard over 530 jobs, were for our 'Tier 3' RSA grant aimed solely at SMEs.

The tables below compare this year's figures against the previous 2 years.

Offers Accepted (Number)	2010/11	2009/10	2008/09
Scottish Owned	63 (55%)	57 (53%)	58 (66%)
UK (Non Scottish) Owned	22 (19%)	25 (23%)	10 (11%)
Foreign Owned	29 (26%)	25 (23%)	20 (23%)
Total	114	107	88

Offers Accepted (Amount)	2010/11	2009/10	2008/09
Scottish Owned	£11.8m (23%)	£7.7m (15%)	£23.4m (45%)
UK (Non Scottish) Owned	£13.2m (25%)	£24.2m (45%)	£8.6m (16%)
Foreign Owned	£27.2m (52%)	£21.5m (40%)	£20.1m (39%)
Total	£52.2m	£53.4m	£52.1m

Planned Capital Expenditure	2010/11	2009/10	2008/09
Scottish Owned	£60.9m (26%)	£25.7m (11%)	£244.2m (47%)
UK (Non Scottish) Owned	£42.1m (18%)	£121.1m (51%)	£14.3m (3%)
Foreign Owned	£131.3m (56%)	£90.6m (38%)	£259.9m (50%)
Total	£234.3m	£237.4m	£518.4m

Planned Jobs	2010/11	2009/10	2008/09
Scottish Owned	1,358 (19%)	906 (17%)	2,094 (41%)
UK (Non Scottish) Owned	1,635 (23%)	2,624 (49%)	1,167 (23%)
Foreign Owned	4,167 (58%)	1,808 (34%)	1,878 (36%)
Total	7,160	5,338	5,139

Full list of companies that accepted an RSA offer in 2010/11

	Company Names		Company Names
<p>Quarter 1</p>	<p>APL (UK) Limited, Ardagh Glass Limited, Atlas Marine Services Pte Limited, AVC Wireless Networks Limited*, Bocaora (Diagnostics) Limited, Burntisland Fabrications Limited, CC Technology Limited, Chemring Energetics UK Limited, CMG Worldwide Limited t/a Bourne, Cylinder Head Express Limited, Fourstones Paper Mill Co Limited, G. A. Engineering (Scotland) Limited, Highland Colour Coaters Limited, i-Design Multimedia Limited, James Callander & Son Limited, John Lewis Plc, Maxiim Limited, Morrison Facilities Services Limited, Oil Technics Holdings Limited, Reid Wire Limited, Robert Cullen Limited, Robert Graham and Cigar Global Distribution Limited, Ryanair Holdings Plc, Scotplast Limited, Scottish and Southern Energy Plc, Tennent Caledonian Breweries UK Limited, The BenRiach Distillery Co Limited, Vion Food Scotland Limited, YoYo Games Limited.</p>	<p>Quarter 3</p>	<p>422.tv Media Limited, Amazon.co.uk Limited, Barclays Bank Plc, Benchmark Packaging Limited, Capgemini UK Plc*, Coughtrie International Limited, Ecosse Films Limited, ECS Europe Limited t/a ECS, FMC Technologies Limited, Gavin Watson Limited, Heliex Power Limited, Intelligent Well Controls Limited, Knight Energy Services Limited, Link Cable Assemblies Limited, Lorimer Manufacturing Limited, Noah Beers Limited t/a WEST, Northern Marine Management Limited, RTRP Limited, Sciencesoft Limited, Select Pharma Laboratories Limited, Smith Anderson Group Limited, ThinkAnalytics Limited, Thomas Muir (Rosyth) Limited, TPP Global Development Limited, Unique Pump Solutions Limited, VMG Foods Limited, W. Speirs & Sons Limited, WBS Keillor Limited.</p>
<p>Quarter 2</p>	<p>5 p.m. Limited, A G Brown Limited, Agripa Solutions Limited, Arran Aromatics Limited, Bees Nees Media Limited, BOC Limited, Brodie Engineering Limited, Carclo Technical Plastics Limited, Clockhouse Furniture Limited, Clydeview Fabrications Limited, Culzean Medical Devices Limited, Curtainwise (Scotland) Limited, Eaton Limited, Express Microbiology Limited, GCH Precision Engineering Limited, Hounddog Technology Limited, HP Enterprise Services UK Limited, IM Wealth Services Limited, Jet2.com Limited, Level Four Software Limited, McCallum Bagpipes Limited, Mint Digital Limited, Missiles & Space Batteries Limited, Morrison Bowmore Distillers Limited, O-I Manufacturing UK Limited, Rest Eazy Limited, Silberline Limited, Tilly Confectionery Limited, Torishima Service Solutions Europe Limited, TRAK Microwave Limited, Vertex Data Science Limited, Vets Now Emergency Limited.</p>	<p>Quarter 4</p>	<p>6Central Limited, A&I Accessory Limited, Aldomak Limited, Amazon.co.uk Limited, BioSil Limited, Caledonian Pavers Limited, Clyde Space Limited, Croftek Limited, Euro Precision Limited t/a Qualtronic, Exova (UK) Limited, Gaia-Wind Limited, Global Voices Limited, Impact Systems UK Limited, Loch Lomond Brewery Limited, The National Farmers Union Mutual Insurance Society Limited, NCR UK Group Limited, Outplay Entertainment Limited, Partrac Limited, Rickard Lanes and W H Box Limited, RMK Engineering Limited, Scotgold Resources Limited, Stewart Brewing Limited, Telecom Service Centres Limited t/a HEROTsc, Valt Vodka Company Limited*, Yellow Jacket Europe Limited.</p>

* Denotes offers made to companies in the Highlands and Islands Enterprise Region

Background

Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes 'Tier 3' assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

For more information on RSA go to www.scottish-enterprise.com/rsa, or contact:

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