

RSA

REGIONAL SELECTIVE ASSISTANCE

2012/13 Annual Summary



Supporting a globally competitive Scotland



In 2012/13 businesses across a wide range of sectors accepted 118 offers of RSA totalling **£43 million**.

These offers relate to projects with planned capital expenditure of £216 million and the expected creation or safeguarding of 4,766 jobs.

SMEs accounted for 97 (82%) of the accepted RSA offers with total grant of £20.2 million (2011/12 61 (70%) of accepted offers, with total grant of £15.7m). These projects involve planned investment of £90 million with the aim of creating or safeguarding 2,120 jobs. 24 of these offers, totalling £4 million and aiming to create and safeguard 500 jobs, were for our "Tier 3" RSA grant aimed solely at SMEs.

Overall there were more accepted offers by value and volume than last year:

- 2012/13 118 offers totalling £43.3m, supporting 4,766 jobs
- 2011/12 87 offers totalling £35.7m, supporting 3,518 jobs

Greater number of offers to SMEs than last year:

- 2012/13 97 (82%) of accepted offers, with total grant of £20.2 m
- 2011/12 61 (70%) of accepted offers, with total grant of £15.7m

Greater number and value of offers to Scottish companies than last year:

- 2012/13 84 offers totalling £16.3m
- 2011/12 51 offers totalling £11.0m

There were 11 offers accepted of £1 million or more.
The largest offer, £4.25 million, was accepted by Capgemini UK plc

The tables that follow compare this year's figures against the previous 2 years.



OFFERS ACCEPTED (NUMBER)	2012/13	2011/12	2010/11
Scottish owned	84 (71%)	51 (59%)	63 (55%)
UK (Non Scottish) owned	11 (9%)	8 (9%)	22 (19%)
Foreign owned	23 (19%)	28(32%)	29 (26%)
Total	118	87	114

OFFERS ACCEPTED (AMOUNT)	2012/13	2011/12	2010/11
Scottish owned	£16.3m (38%)	£11.0m (31%)	£11.8m (23%)
UK (Non Scottish) owned	£2.8m (6%)	£4.1m (11%)	£13.2m (25%)
Foreign owned	£24.2m (56%)	£20.6m (58%)	£27.2m (52%)
Total	£43.3m	£35.7m	£52.2m

PLANNED CAPITAL EXPENDITURE	2012/13	2011/12	2010/11
Scottish owned	£69.3m (32%)	£43.2m (20%)	£60.9m (26%)
UK (Non Scottish) owned	£20.4m (9%)	£12.8m (6%)	£42.1m (18%)
Foreign owned	£125.8m (58%)	£158.8m (74%)	£131.3m (56%)
Total	£215.5m	£214.8m	£234.3m

PLANNED JOBS	2012/13	2011/12	2010/11
Scottish owned	1,790 (38%)	1,242 (35%)	1,358 (19%)
UK (Non Scottish) owned	420 (9%)	399 (11%)	1,635 (23%)
Foreign owned	2,556 (54%)	1,877 (54%)	4,167 (58%)
Total	4,766	3,518	7,160

Full list of companies that accepted an RSA offer in 2012/13

QUARTER 1

Actify Europe Limited
Annandale Distillery Company Limited
API Software Limited
Boxshop Limited, (The)
Del Office Support - t/a Pitreavie Group Ltd
eCom Scotland Limited
Editworks Scotland Limited
Endura Ltd
Enstratus Networks (UK) Limited
Etek Europe Limited
Europa Support Services Limited
Fife Fabrications Limited
Fraserburgh Engineering Co. Ltd.
FX Simulation (UK) Limited
Guala Closures UK Ltd
ID Systems UK Limited
MIZ Consultancy Limited
Monitorhub Ltd (formerly Visibility365 Limited)
Omnitool Limited
Radimetrics UK Limited
Serious Parody Ltd
SgurrEnergy Limited
Swagelining Limited
Todays Great Deal Ltd
Tots Bots Limited
Wallace, McDowall Limited

QUARTER 2

Abercromby Vending Limited
ACS Clothing Limited
Barrhead Travel Service Limited
BASF Pharma (Callanish) Ltd*
Blueton Limited
CADmeleon Ltd
CalaChem Limited
Caring International Ltd
Carr's Flour Mills Limited
Coretrax Technology Limited
Customworks Ltd
East Coast Precision Limited
Express Microbiology Limited
Hall & Tawse Joinery Limited
Honeywell Control Systems Limited
Integrated Magnetic Systems Ltd
Lamond & Murray Limited
Larosco Limited
Mitchell Engineering Group Limited
Nordstrom Limited
Parkhead Welding Co Limited (The)
Prestige Fabrications Limited
Proact IT UK Limited
Q-Mass Limited
Quadscot Precision Engineers Limited
Railsimulator.com Limited
Sanmex International Limited
Thomson Pettie Tube Products Limited
UK Steel Corporation Ltd t/a McIntyres
Unity Contract Finance Limited
Well Machined Limited
Z.Hinchliffe & Sons Limited

QUARTER 3

Adrok Limited
Alfred Cheyne Engineering Limited
Anderson Precision Gearing Limited
Bell & Bain Limited
Buchanan Orthotics Limited
Caledonian Consumer Finance Ltd
Clyde Fasteners Limited
Cooling Solutions (UK) Limited
Daktari Diagnostics Inc*
Edge Testing Solutions Limited
eFunds International Limited
EPS Services & Tooling Limited
Findlater's Fine Foods of Linlithgow Limited
Formedix Limited
G.C.G. Shotblasting Services Limited
Greenfold Systems Limited
Hunter Mining (Offshore) Limited
Hutchison 3G UK Limited
Karl Storz Endoscopy (UK) Limited
Macphie Of Glenberrie Limited
Mesh Office Seating (UK) Ltd.
Metaflake Limited
M-Squared Lasers Limited
NewGalaxy Services Limited
Omega Diagnostics Group PLC
QTAR Engineering Ltd
Restructa LCD Ltd
Sengs Subsea Engineering Solutions Limited
Sigma-Aldrich Company Limited
Thistle Marine (Peterhead) Limited

QUARTER 4

Bridge Johnson
BVG Associates Limited
Capgemini UK plc*
Coastal Marine (Boatbuilders) Limited
Contract Solutions (Scotland) Limited
Dawn Meats (U.K.)
DSM Nutritional Products (UK) Limited
Eclipse (IP) Holdings Ltd
Enevis Group Limited
Euroscot Engineering Limited
Heather Ale Limited t/a Williams Brothers Brewery
Instrument Transformers Limited
Inter-Tec Services Limited
James Bolland Engineering Limited
John Fergus & Co Limited
John G. Russell (Transport) Limited
Kingscroft Logistics Limited
Kydaemos UK Ltd.
LEX Products Limited
Life Technologies Limited
Lomo Industries Ltd. t/a Lomo Watersports
Merson Signs Limited
Nordstrom Limited
Novograf Limited
Parseq Limited
Scaled Solutions Limited
Screenplus Design Ltd. t/a SPD Print
Smarter Grid Solutions Limited
Telecom Service Centres Limited t/a Webhelp
TSC (Formerly t/a HEROtsc)
Vericore Limited t/a Novartis Animal Health UK

* Denotes offers made to companies in the Highlands and Islands Enterprise Region.

BACKGROUND

Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes 'Tier 3' assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

For more information on RSA go to www.scottish-enterprise.com/rsa, or contact:

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