

RSA REGIONAL SELECTIVE ASSISTANCE

Annual Summary 2020/21



BACKGROUND

All offers included in the following summary were made when Regional Selective Assistance (RSA) was the main national scheme of financial assistance to industry. It provided discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also included 'Tier 3' assistance in other designated areas where we could offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

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RESULTS

In 2020/21 businesses across a wide range of sectors accepted 34 offers of RSA totalling £7.2 million. These offers relate to projects with planned capital expenditure of £23.6 million and the expected creation or safeguarding of 793 jobs.

SMEs accounted for 33 (97%) of the accepted RSA offers with total grant of £6.9 million. These projects involve planned investment of £19.4 million with the aim of creating or safeguarding 713 jobs.

The tables below compare this year's figures against the previous 2 years.

Table 1: Offers Accepted (Number)	2020/21	2019/20	2018/19
Scottish owned	28 (82%)	66(80%)	59 (86%)
UK (Non Scottish) owned	2 (6%)	4(5%)	6(9%)
Foreign owned	4 (12%)	12(15%)	4 (6%)
Total	34	82	69

Table 2: Offers Accepted (Amount)	2020/21	2019/20	2018/19
Scottish owned	£5 m (70%)	£15.4m (52%)	£15m (61%)
UK (Non Scottish) owned	£1.7m (23%)	£1.8m (6%)	£8.1m (33%)
Foreign owned	£0.5m (7%)	£12.2m (42%)	£1.4m (6%)
Total	£7.2m	£29.4m	£24.5m

Table 3: Planned Capital Expenditure	2020/21	2019/20	2018/19
Scottish owned	£20.3m (86%)	£51.6m (68%)	£54.4m (17%)
UK (Non Scottish) owned	£1.3m (6%)	£1.9m (3%)	£253.2m (80%)
Foreign owned	£2m (8%)	£22.3m (29%)	£8.8m (3%)
Total	£23.6m	£75.8m	£316.4m

Table 4: Planned Jobs	2020/21	2019/20	2018/19
Scottish owned	589 (74%)	1434 (56%)	1659 (69%)
UK (Non Scottish) owned	147 (19%)	280 (11%)	620 (26%)
Foreign owned	57 (7%)	854 (33%)	115 (5%)
Total	793	2568	2394

Table 4 details the planned jobs at the start point of a project. Note that though projects may be awarded grant support in the same financial year (i.e. 20/21), they may conclude at different times and

in different years. Associated planned jobs will be created over different time frames, depending on the lifetime of the project, and the grant will be paid out accordingly, upon creation of the jobs.

TABLE 5: ACTUAL JOBS DELIVERED BY COMPLETED RSA PROJECTS 2016-17 TO 2019-20

To enable us to demonstrate actual jobs vs. planned jobs, we have reported actual jobs created at the end point of projects completing in each financial year vs planned jobs anticipated at the start of the projects, Table 5.

Note that projects concluding in each financial year will have started at different times and have had awards offered in different years. Therefore, the figures appearing in Tables 4 and 5 are not directly comparable.

Table 5 data is for all projects completing their payment phase in each financial year for the period FY 2016-17 and 2019-20. The actual job numbers relate to the status at the final payment or where the project has closed early. The figures do not include cases in which the project did not proceed, and no grant was paid. The figures show over the last four years that the total actual jobs delivered was 22% higher than anticipated.

Table 5: Financial Year	2020-21	2019-20	2018-19	2017-18	Total
Grant Offered (£m)	5.1	24.5	12.3	30.2	72.1
Grant Paid (£m)	5	24	11.6	30.1	70.7
New Jobs at offer stage	290.5	1,712.00	1,223.50	2,062.00	5288
Actual New Jobs	342.5	2,230.50	1,365.00	2,516.50	6454.5
Safeguarded Jobs at Offer	244	1,284.50	359	1,679.50	3567
Actual Safeguarded Jobs	240	1,269.00	357	1,607.50	3473.5
Capital Expenditure at Offer (£m)	23.8	124.5	40.5	177.6	366.4
Actual Capital Expenditure (£m)	25	137.4	40.6	187.6	390.6

TABLE 6: COMPANIES SUPPORTED, BROKEN DOWN BY LOCAL AUTHORITY AREA

Quarter	Company Name	Local Authority
1	A&E Forrest CNC Patternmakers Ltd	North Lanarkshire
1	Adinmo Ltd	City of Edinburgh
1	CASTLE COMPOSITES LTD	South Lanarkshire
1	Chemtec UK Limited	North Ayrshire
1	Crossbill Distilling Ltd	Glasgow City
1	Gizzi Cash and Carry	North Lanarkshire
1	Mhouse Business Solutions LTD	North Lanarkshire
1	MRM Global Limited	Clackmannanshire
1	Phil MaCan Limited	Glasgow City
1	Q-Mass Limited	South Lanarkshire
1	THE ORIGIN BEER COMPANY LTD	City of Edinburgh
2	Marvent (Fife) Limited	Fife
2	Pulp - Tec Limited	North Lanarkshire
2	Riverside Music College Limited	East Renfrewshire

Quarter	Company Name	Local Authority
2	The Urban Grocer Limited	Glasgow City
2	Yorkes of Dundee Limited	Dundee City
3	Bathroom Elegance Limited	Inverclyde
3	Glenhaze Limited	West Lothian
3	Impact Laboratories Limited	Midlothian
3	KRG Specialist Engineering Services Limited	North Lanarkshire
3	Pacific Building Ltd.	Renfrewshire
3	Robert P. Slight & Sons Limited	East Lothian
3	UMS Flowell UK Limited	South Lanarkshire
4	Agenor Technology Limited	City of Edinburgh
4	Arcola Energy Limited	Dundee City
4	Bonar Yarns Limited	Dundee City
4	Ceramic Import & Manufacturing Company Limited	Fife
4	Lochlie Construction Limited	Glasgow City

Quarter	Company Name	Local Authority
4	McQueens Dairies Ltd	South Lanarkshire
4	Ovenbird Coffee Roasters Ltd	South Lanarkshire
4	Proficio Limited	North Lanarkshire
4	Quest Precision Engineering Limited	Dundee City
4	Sportex Group Limited	Falkirk
4	The Beal Group Limited	North Lanarkshire

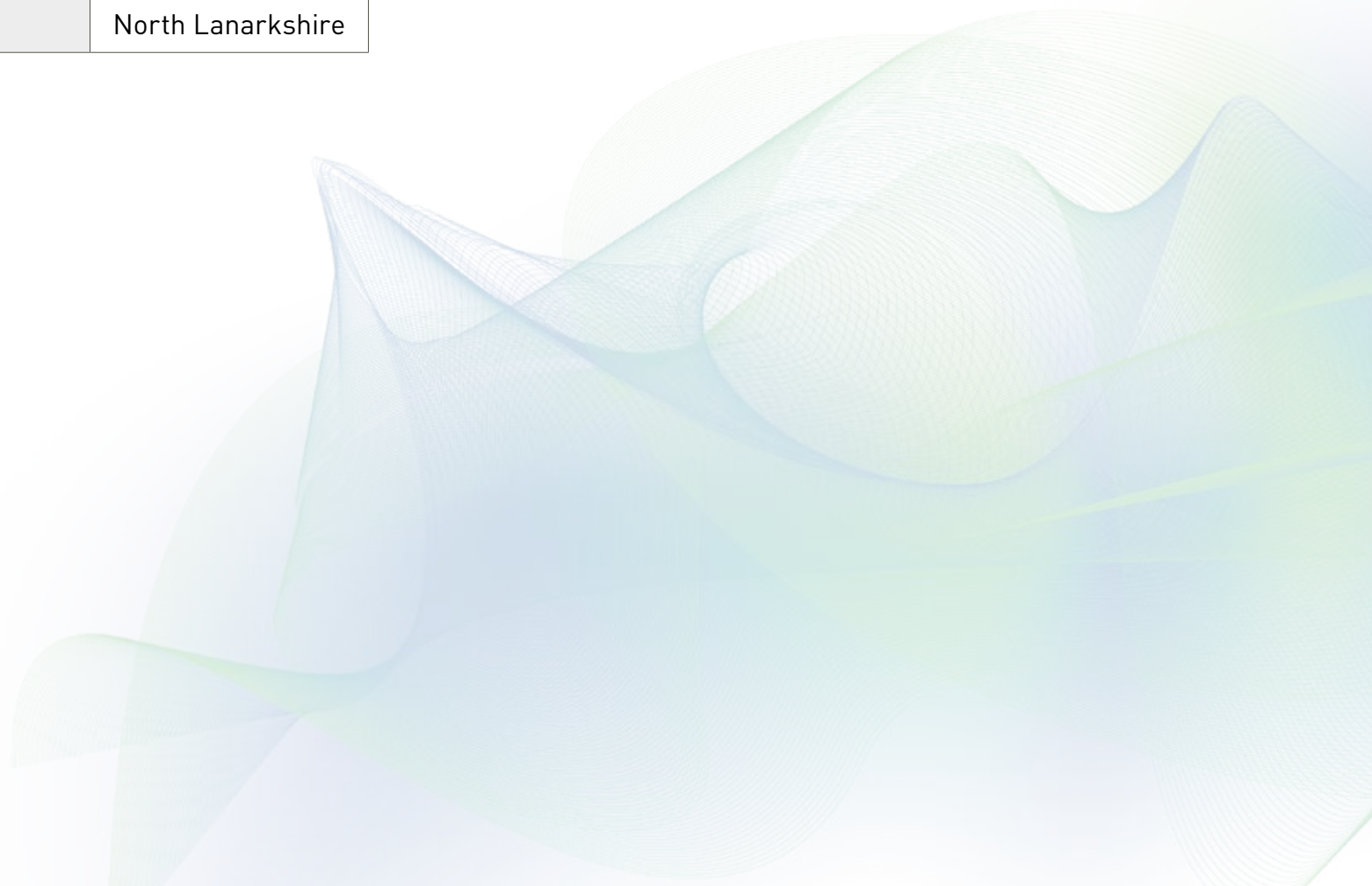


TABLE 7: SUMMARY OF OFFERS ACCEPTED BY LOCAL AUTHORITY

Local Authority	Offers Accepted, £k	Planned Capital Expenditure, £k	Count
Clackmannanshire	450	146	1
Dundee City	2,050	2,485	4
East Lothian	85	375	1
East Renfrewshire	60	300	1
Edinburgh	560	984	3
Falkirk	128	175	1
Fife	334	2,015	2
Glasgow City	270	1,012	4
Inverclyde	85	425	1
Midlothian	275	2,200	1
North Ayrshire	60	300	1
North Lanarkshire	1161	6037	7
Renfrewshire	77	352	1
South Lanarkshire	1,394	6,174	5
West Lothian	80	519	1
Grand Total	7,242	23,579	34

For more information on RSA go to
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