

Green Heat Innovation Support Programme

Expression of Interest Form



Scottish Enterprise Green Heat Innovation Programme

Expression of Interest Form

This grant is part of Making Scotland's Future activity, a programme led by Scottish Government and delivered by a range of partners including Scottish Enterprise, to help Scottish manufacturers grow and thrive. The aim of this grant is to support any company in Scotland who wishes to achieve business growth through increasing their R&D capacity by developing products, processes or services associated with green heat and energy efficiency. Specifically in areas of:

- Heat Network Component Manufacture
- Heating Product Manufacture (including all types of heat pumps, thermal storage)
- Energy Efficiency Product Manufacture
- Enabling Product manufacture such as smart or digital controls
-

This may be achieved using pure R&D investment or may involve elements from capital investment. This grant is primarily focused on supporting activities that will facilitate the transition to a low carbon economy through the acceleration and deployment of green heat technologies and associated products. This may include, but is not limited to:

- Developing a product, processes or service, across these are as:
 - Energy efficiency products
 - Green heat equipment such as heat pumps and heat networks
 - Supportive solutions, such as thermal storage
 - Enabling solutions, such as digital and smart controls
 - Green heat manufacturing or R&D in Scotland
- Focused on product development, industrial testing of new products, systems integration, manufacturing process improvement, or to support new manufacturing operations
- Development of a new product or service which demonstrates clear additionality in terms of potential for reducing the cost of technologies, improving productivity or integration into the Scottish building stock, or supporting Scotland as a location for manufacture

Expressions of interest will be assessed by Scottish Enterprise; successful applicants will be invited to submit a full Application.

The grant is only available to companies in Scotland or companies wanting to establish a presence within Scotland. It may be a single Scottish based company working in isolation or multiple companies, of which at least one is Scottish, working in collaboration. The aim of the grant is to encourage investment in research and

development and job creation in Scotland. To secure a grant, companies will be legally obligated to create and/or safeguard jobs throughout the project and maintain these positions for a period of up to 24 months post project completion.

As part of its **Fair Work Action Plan**, the Scottish government has set out the goal to make Scotland a Fair Work Nation by 2025. To help achieve this goal, if you are invited to apply for Scottish Enterprise grant support your application will be assessed against the Scottish Government's seven Fair Work First Criteria including payment of the Real Living Wage.

Please note that to secure a R&D/capital investment/environmental aid grant, you must be able to demonstrate that your business has met or will meet the Fair Work First Criteria within six weeks of signing any contract of award or provide a report that sets out your 2-year plan in progressing towards meeting the Fair Work First principles. If you are unable to commit to the criteria, Scottish Enterprise may not be able to offer you an award.

This form asks you for the information we need to assess your Expression of Interest (EOI). There will be some areas of overlap in the EOI form, and the Grant Application Form should you be invited to apply. This is to allow you to expand on the information we ask for in this form.

If you are invited to apply for funding, we will check that you meet the conditions relating to subsidy regime and technical content, carry out a detailed financial assessment on the financial performance of your company (and of each company applying for support for projects involving more than one company) based on your project costs and your project funding.

These grants should be considered 'notified state aid' so your spending on a project does not qualify for SME R&D relief. However, if you are a registered company, you may still be able to benefit from a research and development expenditure credit (RDEC). There is more information on the R&D tax credit scheme on the HM Revenue and Customs website at www.hmrc.gov.uk/randd

We are committed to encouraging applicants from all backgrounds and sectors. We will treat all Expression of Interests equally. Any personal data collected here will be used and stored in accordance with SE's privacy notice.

Once you have filled in this EOI form, any supporting documents you have already prepared and the declaration, it can be sent to:- enquiries@scotent.co.uk

| 1. Background information | |
|---|--|
| Business Name | |
| Registered Address | |
| Project Address <i>(if different from above)</i> <i>*where project activities will take place and jobs will be located</i> | |
| Company registration number | |
| Website | |
| Major shareholders (including respective shareholdings) | |
| Principal activities and main products/services | |
| 2. Details about the project for which you would like grant support | |
| Project title | |
| <p>Project description (Up to 500 words) - please also attach any supporting documentation and/or hyperlinks that will allow SE to assess the level of development your proposed product, process or service is at now and the level of development it will be at the end of the project. Include information on:</p> <ul style="list-style-type: none"> • what the project is • the potential environmental benefits of the project (e.g., energy reduction in manufacturing), quantified where possible • the location of your project • how you will source the requirements for your project • the team that is in place and any additional project partners that you require to support the project • the key markets for your proposed product, process or service • your proposed route to commercialisation | |
| Expected benefits to business | |

| | | | |
|---|----------------------|----------------------|----------------------|
| Current status of project (in terms of planning/commitment) | | | |
| Capital expenditure | | | |
| Project capital expenditure | £ | Details | |
| Land and buildings | | | |
| Plant and machinery | | | |
| IT & office equipment | | | |
| Other | | | |
| Total | | Over _____ years | |
| Project jobs | | | |
| Current Headcount (FTEs) in Scotland: | | | |
| | During year 1 | During year 2 | During year 3 |
| Created | | | |
| Safeguarded/protected | | | |
| Of these jobs, how many are considered green | | | |
| Total | | | |
| Average salary (£) | | | |
| Please provide details as to why the project will safeguard these positions | | | |
| Please provide details of any project jobs with an hourly rate of less than the Real Living Wage (£9.50/hour) ¹ | | | |
| Please provide details of any new jobs that will be partly or wholly carried out away from the project premises (e.g., sales staff, staff working at home/customer premises). | | | |
| If you would like the project to be considered for R&D grant support, please answer these additional questions | | | |
| 1) Does the project deliver a new or improved product or process or service | | | |
| 2) Explain why the project is <i>technically challenging</i> and <i>technically innovative</i> | | | |

| | |
|--|--|
| 3. Wider impacts | |
| Estimate the additional exports that the project will deliver after the project is complete. Provide a cumulative figure for the three years after project completion | |
| Estimate the CO _{2e} reduction that the project will deliver after the project is complete and explain how this will be achieved as a result of the project. Provide a cumulative figure for the three years after project completion | |
| Comment on any potential positive Circular economy impacts resulting from the project | |
| What is your current Scottish supply chain spend | |

¹ For further details on the Real Living Wage please see <https://www.livingwage.org.uk/what-real-living-wage>

| | |
|---|--|
| What additional Scottish supply chain spend could the project deliver | |
|---|--|

| 4. Need for assistance | | |
|---|----------|------------------------|
| (a) Grant funding should be the final piece of the funding package. Please provide details of outline project funding. | | |
| Project funding | £ | Source/ details |
| Equity | | |
| Loans | | |
| HP/lease finance | | |
| Internal funds | | |
| Other grants | | |
| Total | | |
| (b) You need to demonstrate that your project needs grant funding to proceed | | |
| (a) Amount of grant requested | £ | |
| (b) Why would the project not go ahead without a grant of this amount? | | |

5. FAIR WORK PRACTICES - As part of our appraisal we will consider your approach to the Scottish Government's seven, Fair Work First Criteria and Net Zero Criteria. Fill in the table below to self-declare your ability to demonstrate/work towards/or if you are unable to commit to the Fair Work First criteria and Net Zero criteria. Please note that if you are unable to commit to any of the criteria, or to provide a 2-year plan on how you aim to meet the criteria, Scottish Enterprise may not be able to offer you an award at this time. If you are Unable to Commit to any of the criteria, please contact SE's appraisal team (Grant Appraisal Admin) to discuss before applying

| | Demonstrate | Working Towards | Unable to Commit |
|--|--------------------------|--------------------------|--------------------------|
| Payment of Real Living Wage | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| No inappropriate use of Zero Hour Contracts | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Appropriate channels for effective voice | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Investment in workforce development | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Action to tackle the gender pay gap and create a more diverse and inclusive workplace | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Flexible and Family Friendly Practices | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| No Fire and Rehire policies | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Does your business have a credible plan in place to reduce operational greenhouse gas emissions to net zero by 2045 at the latest? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

As a condition of funding, companies will be expected to either demonstrate or agree to work towards the Real Living Wage for ALL employees as described by the Living Wage Foundation [FAQs | Living Wage Foundation](#). Any companies using Zero Hour contracts will need to declare that this is appropriate, as outlined within Scottish Government Guidance. Any company employing over 250 staff require by law to publish their Gender Pay Gap. All companies will need to demonstrate they have a plan in place (or working towards putting one in place) to reduce operational greenhouse gas emissions to **Net Zero** by 2045 at the latest.

It is recognised that not all companies will be at the same stage of implementing Fair Work practices and therefore on application for SE funding, the company will be asked to **self-declare its commitment** and provide a current status, i.e., **currently demonstrates, working towards or unable to commit**, against each of the criteria in section 5 above. The **Fair Work Employer Support Tool** can help a company benchmark its Fair Work practices and may help identify and prioritise actions.

Companies “currently demonstrating” commitment will have no further action at this point.

For those “working towards”, a 2-year plan should be in place no more than 6 weeks after a contract is signed and returned. The plan should outline the actions the company will take to meet/demonstrate the criteria within no more than a 24-month period from the original Fair Work First record being established. This should show milestones within this timeframe.

No project will be permitted to proceed where the company is ‘unable to commit’ to the conditions of grant (i.e., RLW and Zero Hour Contracts).

6. CONTACT INFORMATION

| Contact details | Applicant | Advisor (if applicable) |
|---|-----------|-------------------------|
| Contact name | | |
| Position | | |
| Telephone number | | |
| Email address | | |
| Scottish Enterprise contact/ Business Gateway Advisor (if applicable) | | |

Green Heat Innovation Support Programme Expression of Interest declaration

Please make sure that you include the information requested above in your Expression of Interest. If you do not include all the information listed, your Expression of Interest will be delayed, or we may not be able to process it.

If you are invited to apply, and the project involves more than one company, we will request further information on each of the companies except for the project proposal which should cover the project as a whole and which the company acting as our lead contact should provide.

Declaration

- I confirm that I am authorised to sign on behalf of the company.
- I confirm that all the information given in this Expression of Interest (including the Expression of Interest, proposal and all supporting documents and appendices) is true and accurate. I understand that the Expression of Interest may not be valid if any of the information is false or inaccurate, and if this is the case, I may have to pay back any grant our company has received.
- I acknowledge that any changes to this Expression of Interest must be made in line with the procedures you or Scottish Government have told me about.

I can confirm that the company does not currently or intend to trade/act on behalf of/provide services to Russia and/or Belarus.

Name (BLOCK CAPITALS)

Position in company

Company name

Date

PLEASE SUBMIT THIS FORM TO:
enquiries@scotent.co.uk