

# RSA REGIONAL SELECTIVE ASSISTANCE

## 2015/16 Annual Summary

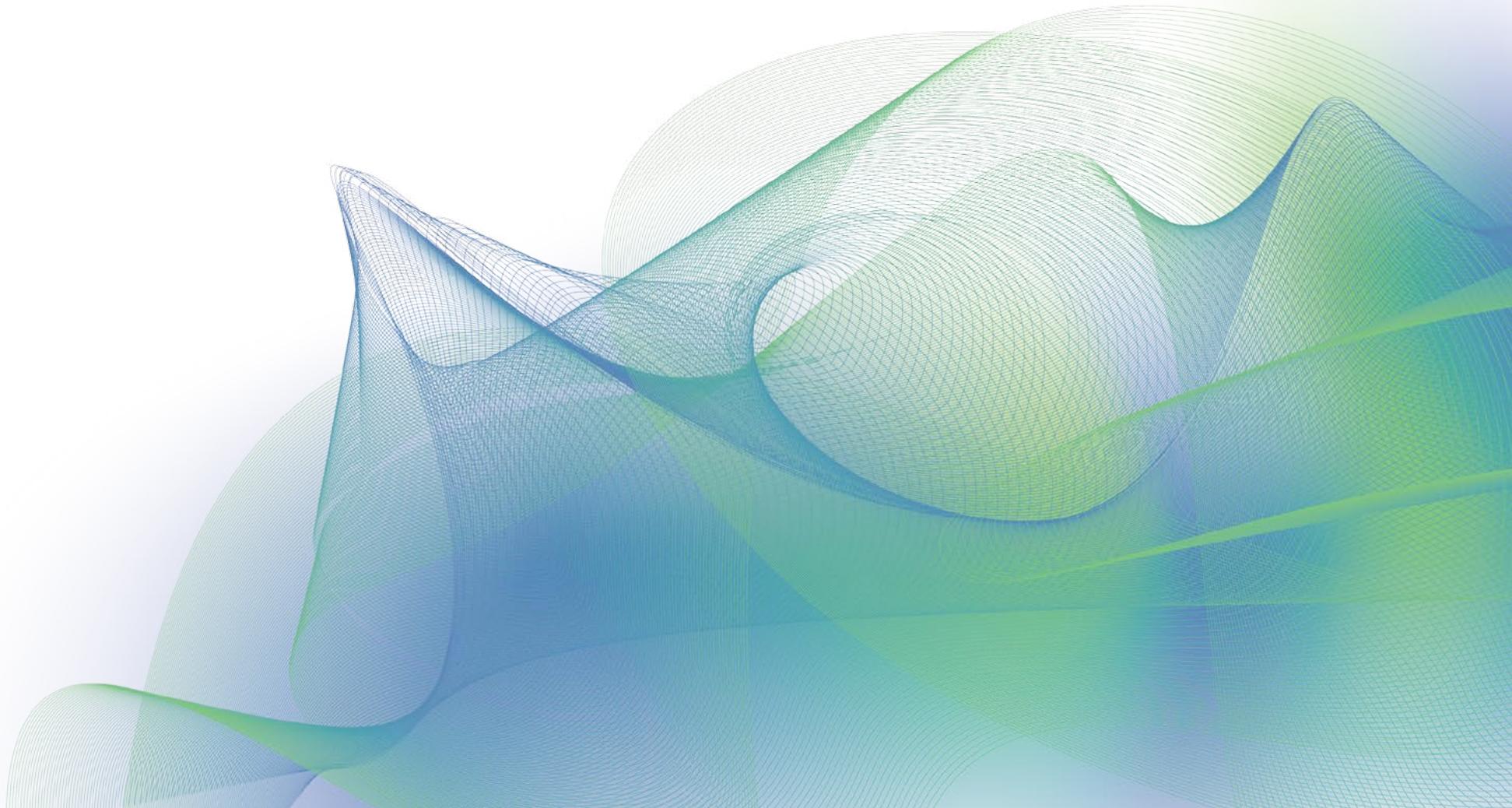


**In 2015/16 businesses across a wide range of sectors accepted 65 offers of RSA totalling over £17 million.**

These offers relate to projects with planned capital expenditure of £99 million and the expected creation or safeguarding of 1889 jobs.

SMEs accounted for 62 (95%) of the accepted RSA offers with total grant of almost £14.4 million. These projects involve planned investment of £54 million with the aim of creating or safeguarding 1,713 jobs.

The tables that follow compare this year's figures against the previous 2 years.



| OFFERS ACCEPTED (NUMBER) | 2015/16   | 2014/15    | 2013/14    |
|--------------------------|-----------|------------|------------|
| Scottish owned           | 49 (76%)  | 72 (59%)   | 78 (67%)   |
| UK (Non Scottish) owned  | 6 (9%)    | 14 (12%)   | 13 (11%)   |
| Foreign owned            | 10 (15%)  | 35 (29%)   | 26 (22%)   |
| <b>Total</b>             | <b>65</b> | <b>121</b> | <b>117</b> |

| OFFERS ACCEPTED (AMOUNT) | 2015/16       | 2014/15       | 2013/14       |
|--------------------------|---------------|---------------|---------------|
| Scottish owned           | £8.9m (52%)   | £13.2m (23%)  | £15.0m (28%)  |
| UK (Non Scottish) owned  | £3.5m (20%)   | £21.0m (36%)  | £9.8m (19%)   |
| Foreign owned            | £4.8m (28%)   | £23.6m (41%)  | £27.8m (53%)  |
| <b>Total</b>             | <b>£17.1m</b> | <b>£57.8m</b> | <b>£52.6m</b> |

| PLANNED CAPITAL EXPENDITURE | 2015/16       | 2014/15        | 2013/14        |
|-----------------------------|---------------|----------------|----------------|
| Scottish owned              | £51m (51%)    | £76.6m (19%)   | £67.3m (25%)   |
| UK (Non Scottish) owned     | £29m (29%)    | £152.1m (39%)  | £19.3m (7%)    |
| Foreign owned               | £19.5m (20%)  | £168.0m (42%)  | £180.5m (68%)  |
| <b>Total</b>                | <b>£99.3m</b> | <b>£396.7m</b> | <b>£267.1m</b> |

| PLANNED JOBS            | 2015/16     | 2014/15      | 2013/14      |
|-------------------------|-------------|--------------|--------------|
| Scottish owned          | 1110 (59%)  | 1,475 (16%)  | 1,980 (32%)  |
| UK (Non Scottish) owned | 326 (17%)   | 4,086 (46%)  | 1,395 (23%)  |
| Foreign owned           | 453 (24%)   | 3,430 (38%)  | 2,786 (45%)  |
| <b>Total</b>            | <b>1889</b> | <b>8,991</b> | <b>6,161</b> |

## Full list of companies that accepted an RSA offer in 2015/16

### QUARTER 1

Agripa Solutions Limited  
Border Biscuits Limited  
Border Embroideries Limited  
Encompass Corporation UK Limited  
Gateway Merchant Services (UK) Limited  
I - TEK Engineering Limited  
Impact Results Limited  
John Robertson & Sons Hamcurers Limited  
Kerr's Bakery Limited  
Macfarlan Smith Limited  
MD Finlay Joinery Manufacturing Limited  
Motivation Marketing Limited  
Peter Greig & Company Limited  
Pierceton Engineering Limited  
Riley Dunn & Wilson Limited  
Spire Global UK Limited  
Stewart Technology Ltd.  
TenTel Limited  
The Saw Centre Limited

### QUARTER 2

Access All Areas Distribution Ltd.  
Avtek (Scotland) Ltd  
Bells Food Group Limited  
Bitwise Limited  
Braehead Foods Limited  
Campbell & Kennedy Limited  
Clyde Space Limited  
Contract Solutions (Scotland) Limited  
Core Cut Limited  
Glenalmond Timber Company Limited  
Innovative Utilities (UK) Limited  
James Donaldson Timber Limited  
John A Russell (Joinery) Limited  
KennedySmith (Press) Limited  
Leca Dental Laboratory Limited  
Letsjoin Limited  
Mortgage Lender Limited (The)  
Newgalaxy Services Limited  
Re-Tek (UK) Limited  
Robert Cullen Limited

### QUARTER 3

Aqua Specialist Environmental Services Limited  
D. McGhee & Sons Limited  
Denfind Stone Limited  
Doorset Technology Ltd  
Ferguson Marine Engineering Limited  
Flexel International Limited  
Land Energy Girvan Limited  
Lazy Day Foods Limited  
MBM Print SCS Limited  
Michelin Tyre plc  
Ovens Retail Ltd  
Solutions Driven Limited  
Stream Technologies Limited  
ThinkAnalytics Ltd.

### QUARTER 4

71 Brewing Limited  
API Software Limited  
Asystec Limited  
Bell & Bain Limited  
Brainn Wave Technologies Limited  
Brew Toon Limited  
Cloudwick Technologies Inc  
Fierce Beer Limited  
Key Facilities Management International Limited  
Renewable Energy Dynamics Technology UK Limited  
Televerde Europe Limited (Formerly Pegasus Research Group, LLC)  
Tilly Confectionery Limited

## BACKGROUND

Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes 'Tier 3' assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

For more information on RSA go to [www.scottish-enterprise.com/rsa](http://www.scottish-enterprise.com/rsa) or contact:

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