



Regional Selective Assistance 2011/12 Annual Summary

Supporting a globally competitive Scotland



In 2011/12 businesses across a wide range of sectors accepted 87 offers of RSA totalling over £35 million.

These offers relate to projects with planned capital expenditure of over **£214 million** and the expected creation or safeguarding of **3,518** jobs.

There were 6 offers accepted of **£1 million** or more. The largest offer, **£5.25 million**, was accepted by Michelin Tyre plc towards investment at its tyre manufacturing facility in Dundee. The project is expected to create 109 new jobs and safeguard **187** jobs. Other large accepted offers included a **£2.587 million** offer to FMC Technologies Limited for a project to create **240** new Research and Development jobs, **170** of which would be at FMC's Subsea Product Centre in Bellshill and the other **70** in Dunfermline.

SMEs accounted for 61 (70%) of the accepted RSA offers with total grant in excess of **£15.7 million**. These projects involve planned investment of over **£57.3 million** with the aim of creating or safeguarding nearly **1,700** jobs. 17 of these offers, totalling over **£2.4 million** and aiming to create and safeguard over **235** jobs, were for our "Tier 3" RSA grant aimed solely at SMEs.

The tables that follow compare this year's figures against the previous 2 years.





OFFERS ACCEPTED (NUMBER)

	2011/12	2010/11	2009/10
Scottish Owned	51 (59%)	63 (55%)	57 (53%)
UK (Non Scottish) Owned	8 (9%)	22 (19%)	25 (23%)
Foreign owned	28(32%)	29 (26%)	25 (23%)
Total	87	114	107

OFFERS ACCEPTED (AMOUNT)

	2011/12	2010/11	2009/10
Scottish Owned	£11.0m (31%)	£11.8m (23%)	£7.7m (15%)
UK (Non Scottish) Owned	£4.1m (11%)	£13.2m (25%)	£24.2m (45%)
Foreign owned	£20.6m (58%)	£27.2m (52%)	£21.5m (40%)
Total	£35.7	£52.2m	£53.4m

PLANNED CAPITAL EXPENDITURE

	2011/12	2010/11	2009/10
Scottish Owned	£43.2m (20%)	£60.9m (26%)	£25.7m (11%)
UK (Non Scottish) Owned	£12.8m (6%)	£42.1m (18%)	£121.1m (51%)
Foreign owned	£158.8m (74%)	£131.3m (56%)	£90.6m (38%)
Total	£214.8m	£234.3m	£237.4m

PLANNED JOBS

	2011/12	2010/11	2009/10
Scottish Owned	1,242 (35%)	1,358 (19%)	906 (17%)
UK (Non Scottish) Owned	399 (11%)	1,635 (23%)	2,624 (49%)
Foreign owned	1,877 (54%)	4,167 (58%)	1,808 (34%)
Total	3,518	7,160	5,338

Full list of companies that accepted an RSA offer in 2011/12

QUARTER 1

Alba Ultrasound Limited
Angus Dundee Distillers plc
Bio-Images Group Limited
Burn Stewart Distillers Limited
Capital Accumulation Services Limited
Central Blasting & Painting Limited
Cormac Limited
Dada Events Ltd
Emergency One (UK) Limited
Glenhead Engineering Limited
James Aitken Limited
Mercer Limited
NCR Financial Solutions Group Limited
Pastdue Credit Solutions Limited
Probe Technology (Gloucester) Limited
Steel Engineering Limited
Subsea 7 Pipeline Production Limited
Symbiosis Pharmaceutical Services Limited
Wallace, McDowall Limited

QUARTER 2

Acrede (UK) Limited
Axis Productions Limited
Bonar Yarns & Fabrics Limited
Bray Controls (UK) Limited
Cake Decor Ltd
Consarc Engineering Limited
Diagnostic Monitoring Systems Limited t/a Qualitrol DMS
eeGeo Limited
FMC Technologies Limited
Gamesa Wind UK Limited
Grandtully Bridge Galleries Limited
Harviestoun Brewery Limited
Jet2.com Limited
Kirker Europe Limited*
Maclean and Speirs Blasting Limited
Norvite Animal Nutrition Company Limited
Ocean Kinetics Limited*
Peak Scientific Holdings Limited
Porex Technologies Ltd*
Precision Tooling Services Limited
Rainbow Glass Studio Limited
Reloaded Productions Limited
Rohm and Haas (Scotland) Limited
Smith Anderson Group Limited
Spectraglass Limited

QUARTER 3

A & C Rodger Engineering Ltd
Arrayjet Limited
Atos IT Services UK Limited*
Blairs Windows Ltd.
Brightsolid Online Entertainment Limited
Ciboodle Limited
Compliancepath Ltd
Gemini Corrosion Services Limited
International Design Engineering and Services Limited
Kilco (International) Ltd
Michelin Tyre plc
Minoan Group plc
Phoenix Precision Limited
Scottoiler (Scotland) Limited
Sistemic Scotland Limited
Superglass Insulation Limited
The Innis & Gunn Brewing Company Limited
Trident Energy Limited
Vascutek Limited
Walker Precision Engineering Limited

QUARTER 4

Albion Automotive Limited
Almond Engineering Limited
Andrew Limited
BrewDog plc
C.V. Labels Limited
Chesapeake Limited
Daysoft Limited
Dog Digital Limited
Fujifilm Imaging Colorants Limited
Gama Support Services Limited
Get Juiced Limited
Gladiator Innovations Ltd
Itasco Precision Limited
JC Timber Mouldings Limited
LiGo Electronics Limited
MetPro Limited
My1login Limited
Objective Associates Limited
Ocean Marine Training Limited
Polimeri Europa UK Limited
Robert Cullen Limited
T Systems Limited
Thornton Hope Ltd.

* Denotes offers made to companies in the Highlands and Islands Enterprise Region

BACKGROUND

Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes 'Tier 3' assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

For more information on RSA go to www.scottish-enterprise.com/rsa, or contact:

Scottish Enterprise Enquiry Service

Regional Selective Assistance
Spectrum House
1a North Avenue
Clydebank Business Park
Clydebank G81 2DR

Telephone 0845 607 8787
E-mail rsa@scotent.co.uk

www.scottish-enterprise.com/rsa

