

RSA REGIONAL SELECTIVE ASSISTANCE

Annual Summary 2019/20



BACKGROUND

Regional Selective Assistance (RSA) is the main national scheme of financial assistance to industry. It provides discretionary grants to investment projects that will create and safeguard employment in the Assisted Areas – areas designated for regional aid under European Community law. It also includes 'Tier 3' assistance in other designated areas where we can offer support to Small and Medium-sized Enterprises (SMEs), delivered under the EC's General Block Exemption Regulations.

Payment of RSA is made in instalments, typically over several years as job and capital expenditure targets are met. Not all projects will proceed, and nor do all accepted offers result in full payment, as projects are sometimes scaled down or abandoned before payments are made. The figures quoted in the tables, therefore, represent the maximum grant potentially payable if the project is satisfactorily completed, and not the amount actually paid to date. All job numbers given in this report are firms' forecast figures, and are subject to change depending on future economic conditions and other factors affecting the businesses concerned.

RESULTS

In 2019/20 businesses across a wide range of sectors accepted 82 offers of RSA totalling £29.4 million. These offers relate to projects with total planned capital expenditure of £75.8 million and the expected creation or safeguarding of 2,568 jobs.

SMEs accounted for 79 (96%) of the accepted RSA offers with total grant of £27.9 million. These projects involve total planned investment of £66.8 million with the aim of creating or safeguarding 2,285 jobs.

The four tables below compare this year's figures against the previous 3 years.

Table 1: Offers Accepted (Number)	2019/20	2018/19	2017/18	2016/17
Scottish owned	66 (80%)	59 (86%)	67 (89%)	57 (88%)
UK (Non Scottish) owned	4 (5%)	6 (9%)	6 (8%)	4 (6%)
Foreign owned	12 (15%)	4 (6%)	2 (3%)	4 (6%)
Total	82	69	75	65

Table 2: Offers Accepted (Amount)	2019/20	2018/19	2017/18	2016/17
Scottish owned	£15.4m (52%)	£15m (61%)	£10.1m (72%)	£9.3m (57%)
UK (Non Scottish) owned	£1.8m (6%)	£8.1m (33%)	£3.5m (25%)	£2.8m (17%)
Foreign owned	£12.2m (42%)	£1.4m (6%)	£0.4m (3%)	£4.1m (25%)
Total	£29.4m	£24.5m	£14m	£16.2m

Table 3: Planned Capital Expenditure	2019/20	2018/19	2017/18	2016/17
Scottish owned	£51.6m (68%)	£54.4m (17%)	£42.8m (91%)	£34.1m (91%)
UK (Non Scottish) owned	£1.9m (3%)	£253.2m (80%)	£3.8m (8%)	£0.3m (1%)
Foreign owned	£22.3m (29%)	£8.8m (3%)	£0.2m (1%)	£3m (8%)
Total	£75.8m	£316.4m	£46.8m	£37.5m

Table 4: Planned Jobs	2019/20	2018/19	2017/18	2016/17
Scottish owned	1,434 (56%)	1,659 (69%)	1,243 (71%)	1,065 (65%)
UK (Non Scottish) owned	280 (11%)	620 (26%)	466 (27%)	140 (9%)
Foreign owned	854 (33%)	115 (5%)	43 (2%)	425 (26%)
Total	2,568	2,394	1,752	1,630

Table 4 details the planned jobs at the start point of a project. Note that though projects may be awarded grant support in the same financial year (i.e. 19/20), they may conclude at different times and in different years. Associated planned jobs will be created over different time frames, depending on the lifetime of the project, and the grant will be paid out accordingly, upon creation of the jobs.

TABLE 5: ACTUAL JOBS DELIVERED BY COMPLETED RSA PROJECTS FY 2016-17 TO 2019-20

To enable us to demonstrate actual jobs vs. planned jobs, we have reported actual jobs created at the end point of projects completing in each financial year vs planned jobs anticipated at the start of the projects, Table 5.

Note that projects concluding in each financial year will have started at different times and have had awards offered in different years. Therefore, the figures appearing in Tables 4 and 5 are not directly comparable.

Table 5 data is for all projects completing their payment phase in each financial year for the period FY 2016-17 and 2019-20.

The actual job numbers relate to the status at the final payment or where the project has closed early. The figures do not include cases in which the project did not proceed, and no grant was paid. The figures show over the last four years that the total actual jobs delivered was 12% higher than anticipated.

Table 5	2019-20	2018-19	2017-18	2016-17	Total
Grant Offered (£m)	24.7	12.3	30.2	21.8	67.1
Grant Paid (£m)	24.0	11.6	30.1	21.7	65.7
New Jobs at offer stage	1,715.0	1,223.5	2,062.0	1,137.0	5000.5
Actual New Jobs	2,230.5	1,365.0	2,516.5	1,241.0	6112.0
Safeguarded Jobs at Offer	1,286.5	359.0	1,679.5	721.0	3325.0
Actual Safeguarded Jobs	1,269.0	357.0	1,607.5	723.0	3233.5
Total Capital Expenditure at Offer (£m)	125.8	40.5	177.6	198.7	343.9
Actual Total Capital Expenditure (£m)	137.4	40.6	187.6	202.1	365.6

TABLE 6: COMPANIES SUPPORTED, BROKEN DOWN BY LOCAL AUTHORITY AREA

Company Name	Local Authority
The Marsden Group Europe Ltd	Aberdeen City
ITC Hydraulic Services LTD	Aberdeenshire
KR Group (Scotland) Ltd	Aberdeenshire
Angus 3D Solutions Limited	Angus
Dukosi Limited	City of Edinburgh
EedenBull UK LTD	City of Edinburgh
Stampede AI Ltd	City of Edinburgh
Young Spirits Company LTD	City of Edinburgh
IOTech Systems LTD	City of Edinburgh
Polydigi Tech Limited	City of Edinburgh
Bhagat Holdings Limited	Dumfries and Galloway
Robinsons Scotland Limited	Dumfries and Galloway
Plastic Recycling Technology Limited	Dumfries and Galloway
Oilfield Machinery Limited	Dundee City
Acuvent Engineering Group Ltd	Dundee City

Company Name	Local Authority
Direct Soccer Limited	Dundee City
Halley Stevensons (Dyers & Finishers) Limited	Dundee City
Brownings the Bakers Limited	East Ayrshire
Discount Pet Foods Limited	East Ayrshire
Lochaven International Limited	East Ayrshire
Enivronmental Reclamations Services Ltd	East Dunbartonshire
MacColl & Stokes Landscaping Limited	East Dunbartonshire
Purely Scottish (Bottlers) Limited	East Lothian
Eventureworks Limited	Falkirk
Ochil Timber Products Limited	Falkirk
Candle Shack Limited	Falkirk
Redwells Joinery Ltd	Fife Council
Smith Anderson Group Limited	Fife Council
Swan Engineering Limited	Fife Council
Vericall Ltd	Fife Council

Company Name	Local Authority
Pict Offshore LTD	Fife Council
Euthenia Products LTD	Fife Council
VoestAlpine High Performance Metals UK Limited	Fife Council
A G Brown Fabrications Limited	Fife Council
CreditSights Limited	Glasgow City
Peter Equi & Sons Limited	Glasgow City
Stonecare (UK) Limited	Glasgow City
The Victor Pizza Co. LTD	Glasgow City
Serious Facilities Limited	Glasgow City
Spire Global UK Limited	Glasgow City
Tern Television Productions Limited	Glasgow City
Made Brave Ltd	Glasgow City
Walker Precision Engineering Limited	Glasgow City
Northside Precision Tooling Limited	Glasgow City
eContact Services Limited	Glasgow City
Lawrie IP LTD	Glasgow City
Compliancepath Ltd	Glasgow City
Castle Precision Engineering (Glasgow) Limited	Glasgow City

Company Name	Local Authority
Mayekawa Europe	Glasgow City
Elcom Systems Limited	Glasgow City
GC Exchange Limited	Glasgow City
James Boylan Safety (NI) Ltd	Inverclyde
Stewart Brewing Limited	Midlothian
Golfclubs4cash Ltd	Midlothian
Oakwood Cooperage Limited	Moray
RUA Medical Devices Limited	North Ayrshire
Natural Wraps Limited	North Ayrshire
Contract Bottlers Glasgow LTD	North Lanarkshire
Xeyex Ltd	North Lanarkshire
Antibody Analytics Limited	North Lanarkshire
Ping Network Solutions LTD	North Lanarkshire
Retronix Limited	North Lanarkshire
ACS Clothing Limited	North Lanarkshire
The Kitchen Depot Holdings Ltd	Renfrewshire
Stewart Technology Ltd.	Scottish Borders
Aircraft Engineering LTD	South Ayrshire

Company Name	Local Authority
Highlander international Recycling LTD	South Lanarkshire
Lakemere Global Holdings LTD T/A AGO Outsourcing	South Lanarkshire
Logos Logistics LTD	South Lanarkshire
Mage Control Systems Ltd	South Lanarkshire
T.J. Matthews (Tailors) Limited	South Lanarkshire
Dimensions (Scotland) LTD	South Lanarkshire
Shredall (East Midland) Limited	South Lanarkshire
Scotdor	South Lanarkshire
Topgolf Limited	South Lanarkshire
Avondale Pet Foods Limited	South Lanarkshire
C A Models LTD	Stirling
Global Voices Ltd.	Stirling
Ceramco Limited	West Dunbartonshire
Opos Limited	West Dunbartonshire
Optoscribe Limited	West Lothian
ACLAS Technics Limited	West Lothian

TABLE 7: SUMMARY OF OFFERS ACCEPTED BY LOCAL AUTHORITY

Local Authority	Offers Accepted, £k	Planned Capital Expenditure, £k
Aberdeen City	470	35
Aberdeenshire	390	2,001
Angus	39	195
City of Edinburgh	1,349	1,453
Dumfries and Galloway	2,383	11,683
Dundee City	871	3,830
East Ayrshire	550	2,877
East Dunbartonshire	305	1,240
East Lothian	350	1,950
Falkirk	266	1,080
Fife Council	2,553	8,028
Glasgow City	11,565	14,004

Local Authority	Offers Accepted, £k	Planned Capital Expenditure, £k
Inverclyde	200	1,370
Midlothian	550	1,954
Moray	170	720
North Ayrshire	337	1,063
North Lanarkshire	2,290	5,557
Renfrewshire	250	447
Scottish Borders	452	2,263
South Ayrshire	69	230
South Lanarkshire	2,597	10,382
Stirling	750	1,665
West Dunbartonshire	365	240
West Lothian	299	1,524

For more information on RSA go to
www.scottish-enterprise.com/rsa or contact:

EFRS

Telephone: **0300 013 3385**

E-mail: rsa@scotent.co.uk

